



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®  
*The Voice for Real Estate in Northern Virginia*  
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**GREATER NORTHERN VIRGINIA AREA\***  
**HOME SALES REPORT**  
**MARCH 2009**

| MARCH HOME SALES        | 2009                       | 2008            |
|-------------------------|----------------------------|-----------------|
| Detached                | 1,329                      | 1,131           |
| Attached                | 911                        | 759             |
| Condos & Co-ops         | 515                        | 407             |
| Total                   | <b>(+19.94%)</b> 2,755     | 2,297           |
| Average Days On Market  | <b>(-21.01%)</b> 95        | 121             |
| Pending Home Sales      | <b>(+35.30%)</b> 4,561     | 3,371           |
| <b>ACTIVE LISTINGS</b>  |                            |                 |
| Detached                | 9,063                      | 12,732          |
| Attached                | 3,617                      | 6,132           |
| Condos & Co-ops         | 2,828                      | 3,667           |
| Total                   | <b>(-31.17%)</b> 15,508    | 22,531          |
| Months Supply           | <b>(-42.61%)</b> 5.63      | 9.81            |
| <b>SALES PRICE</b>      |                            |                 |
| Average                 | <b>(-22.51%)</b> \$317,158 | \$409,294       |
| <b>YEAR TO DATE</b>     |                            |                 |
| YTD Homes Sold          | <b>(+30.86%)</b> 7,064     | 5,398           |
| YTD Sales Volume        | \$2,185,533,143            | \$2,247,055,999 |
| YTD Average Sales Price | <b>(-25.68%)</b> \$309,390 | \$416,276       |

\* EDITOR'S NOTE: Figures are based on data extracted from the Metropolitan Regional Information System, Inc (MRIS). Figures include data collected from Fairfax County, City of Fairfax, Arlington County, Alexandria, Town of Falls Church, as well as Prince William, Loudoun, Fauquier, Culpeper, Madison, Orange, and Rappahannock counties. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by MRIS and does not reflect all real estate activity in the market. Median sales price data unavailable for Greater Northern Virginia region.

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