



# Brand New!

## Take Your SFR @ Night!

Get NAR's Newest Designation at a Special Time.

### Short Sales & Foreclosures

\$199 NVAR Members/\$219 Non-Members

February 23, & 25, 2010, 6 p.m. - 9:30 p.m.

Fairfax Center, 8403 Arlington Blvd, Fairfax, VA 22031

This REBAC elective course help students evaluate all available options for distressed homeowners and identify the components of an effective short-sale package. Also take your first step toward earning your SFR Designation! This course meets the requirements for 8 hrs of VA CE Elective Credit.

### SFR Requirements

The path to pursuing the SFR certification is straightforward. Follow these four steps:

1. Be a member in good standing of the National Association of REALTORS®
2. Complete a qualifying core course. Choose ONE of the following:
  - REBAC's Short Sales and Foreclosures Course
  - CRS 111: Short Sales and Foreclosures: Protecting Your Clients' Interests
3. View three 1-hour Webinars available free of charge: at <http://www.realtorsfr.org/webinars.html>.
4. Submit application - Download application here (PDF).
  - Send completed application to [SFR@realtors.org](mailto:SFR@realtors.org)
  - \$175 application fee waived through March 31, 2010.
  - Return application via email, fax or mail. See application for more information.

Last Name: \_\_\_\_\_ First Name: \_\_\_\_\_ MI: \_\_\_\_\_

Home Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Day Phone: \_\_\_\_\_ Email: \_\_\_\_\_

NRDS #: \_\_\_\_\_ Last 4 of SS#: \_\_\_\_\_

VA Real Estate License #: \_\_\_\_\_ NVAR Member: Yes No

Payment Type (please circle): AmEx Discover M/C Visa CHECK Check#

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ CID: \_\_\_\_\_

Signature: \_\_\_\_\_



FAX FORM TO 703.207.3270