



# The Accredited Buyer Representative

## Providing the Skill to Give Buyers the House of Their Dreams.

### Accredited Buyer Representative Designation (ABR)

**\$325 NVAR Members/\$345 Non-Members**

- |  |                |                           |
|--|----------------|---------------------------|
| <input type="checkbox"/> May 3, 4, 5, 6    | <b>Fairfax</b> | <b>6 p.m. - 9:30 p.m.</b> |
| <input type="checkbox"/> September 28 & 29 | <b>Fairfax</b> | <b>8 a.m. - 5 p.m.</b>    |
| <input type="checkbox"/> December 13 & 14  | <b>Herndon</b> | <b>8 a.m. - 5 p.m.</b>    |



The Accredited Buyer Representative (ABR) designation is a nationally recognized benchmark for service and knowledge in the specialty of buyer representation. This course meets the requirements for: 16 hrs of VA CE Credit and 12 hrs Post-Licensing.

To obtain the designation, an 8-hour elective and verification of five buyer brokered transactions is required within three years of completing the course, elective and exam.

### Short Sales & Foreclosures (ABR Elective Class/SFR Designation Core Class)

**\$199 NVAR Members/\$219 Non-Members**

- |                                       |                |                           |
|---------------------------------------|----------------|---------------------------|
| <input type="checkbox"/> June 15 & 16 | <b>Herndon</b> | <b>6 p.m. - 9:30 p.m.</b> |
| <input type="checkbox"/> September 30 | <b>Fairfax</b> | <b>9 a.m. - 5 p.m.</b>    |
| <input type="checkbox"/> December 15  | <b>Herndon</b> | <b>9 a.m. - 5 p.m.</b>    |



This REBAC elective course help students evaluate all available options for distressed homeowners and identify the components of an effective short-sale package. Also take your first step toward earning your SFR Designation! This course meets the requirements for 8 hrs of VA CE Elective Credit.

**Last Name:** \_\_\_\_\_ **First Name:** \_\_\_\_\_ **MI:** \_\_\_\_\_

**Home Address:** \_\_\_\_\_ **City/State/Zip:** \_\_\_\_\_

**Day Phone:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**NRDS #:** \_\_\_\_\_ **VA Real Estate License #:** \_\_\_\_\_ **NVAR Member:** Yes No

**Payment Type (please circle):** AmEx Discover M/C Visa CHECK Check#

**Credit Card #:** \_\_\_\_\_ **Expiration Date:** \_\_\_\_\_ **CID:** \_\_\_\_\_

**Billing Address (Must match Credit Card information):** \_\_\_\_\_

**Signature:** \_\_\_\_\_

2010 ABR Sponsor:



## FAX TO 703-207-3270

*Class Locations: Fairfax, 8407 Pennell Street, Fairfax, VA 22031  
Herndon, 520 Huntmar Park Drive, Herndon, VA 20170*

