

January - June 2010 Broker Continuing Education



Effective July 1, 2008 all Brokers must complete an additional eight-hours of Continuing Education in Broker Management to renew your license. Brokers are now responsible for a total of 24 hours of Continuing Education to renew their licenses (2 hrs Fair Housing, 3 hrs Ethics, 1 hr Legal Updates/Law, 1 hr Agency, 1 hr Contracts, 8 hrs Broker Management, & 8 hrs Real Estate Related Subjects). The courses below meet the new requirement mandated by the Virginia Real Estate Board.

Brokerage Risk and Liability

8:45 a.m. — 12:25 p.m.

This four-hour required Broker Management CE Course includes a review of topics important to non-supervising and managing brokers alike. Course will review new trends in legal challenges and how they effect your business, fraud & misrepresentation, Virginia's Property Disclosure Act, and how to manage liability.

- | | | |
|---|--|---|
| <input type="checkbox"/> January 20, 2010 | <input type="checkbox"/> February 18, 2010 | <input type="checkbox"/> March 5, 2010 |
| <input type="checkbox"/> March 23, 2010 | <input type="checkbox"/> April 2, 2010 | <input type="checkbox"/> April 21, 2010 |
| <input type="checkbox"/> May 19, 2010 | <input type="checkbox"/> June 4, 2010 | <input type="checkbox"/> June 23, 2010 |

Productive Agents and Offices

1:00 p.m. - 4:45 p.m.

This four-hour required Broker Management CE Course will explore the essential role of the supervising and managing broker. Course emphasizes on fostering agent growth and productivity and provides a better understanding of a managing broker's responsibility for directing the company's financial and human resources in a cost-efficient way.

- | | | |
|---|--|---|
| <input type="checkbox"/> January 20, 2010 | <input type="checkbox"/> February 18, 2010 | <input type="checkbox"/> March 5, 2010 |
| <input type="checkbox"/> March 23, 2010 | <input type="checkbox"/> April 2, 2010 | <input type="checkbox"/> April 21, 2010 |
| <input type="checkbox"/> May 19, 2010 | <input type="checkbox"/> June 4, 2010 | <input type="checkbox"/> June 23, 2010 |

Location:

NVAR Fairfax
8403 Arlington Boulevard, Fairfax, VA 22031

Fee (circle one):

8 Hours: \$95 NVAR Member/\$115 Non-Member
4 Hours: \$65 NVAR Member \$75/Non Member

| | | | | | |
|-------------------------------|--|---------------------------------------|-----------------|-------------------|--|
| Last Name: | | First Name: | | MI: | |
| Home Address: | | | City/State/Zip: | | |
| Day Phone: | | | Email: | | |
| NRDS #: | | | Last 4 of SS#: | | |
| VA Real Estate License #: | | NVAR Member: | | Yes No | |
| Payment Type (please circle): | | AmEx Discover M/C Visa | | CHECK Check# | |
| Credit Card #: | | Expiration Date: | | CID: | |
| Signature: | | | | | |