

NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

The Voice for Real Estate in Northern Virginia

8403 Arlington Boulevard, Fairfax, Virginia 22031

Contact: Allyson M. Teevan

Communications & Media Relations Manager

Tel: 703.207.3233 | E-mail: webmaster@nvar.com



GREATER NORTHERN VIRGINIA AREA*

HOME SALES REPORT

MARCH 2006

| MARCH HOME SALES | 2006 | 2005 |
|-------------------------|----------------------------|-----------------|
| Single Family Homes | 2,672 | 3,414 |
| Condos & Co-ops | 720 | 917 |
| Total | (-21.68%) 3,392 | 4,331 |
| MARCH ACTIVE LISTINGS | | |
| Single Family Homes | 14,905 | 4,067 |
| Condos & Co-ops | 3539 | 661 |
| Total | (+290.1%) 18,444 | 4,728 |
| MARCH SALES PRICE | | |
| Average | (+9.03%) \$503,200 | \$461,518 |
| YEAR TO DATE | | |
| YTD Homes Sold | (-23.5%) 8,181 | 10,694 |
| YTD Sales Volume | \$4,059,836,831 | \$4,813,170,080 |
| YTD Average Sales Price | (+10.26%) \$496,252 | \$450,081 |

* EDITOR'S NOTE: Figures are based on data extracted from the Metropolitan Regional Information System, Inc (MRIS). Figures include data collected from Fairfax County, City of Fairfax, Arlington County, Alexandria, Town of Falls Church, as well as Prince William, Loudoun, Fauquier, Culpeper, Madison, Orange, and Rappahannock counties. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by MRIS may not reflect all real estate activity in the market. Median sales price data unavailable for Greater Northern Virginia region.

REALTOR® is a registered mark which identifies a professional in real estate who subscribes to a strict Code of Ethics as a member of the NATIONAL ASSOCIATION OF REALTORS®.

NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

The Voice for Real Estate in Northern Virginia

403 Arlington Boulevard, Fairfax, Virginia 22031

Contact: Allyson M. Teevan

Communications & Media Relations Manager

Phone: 703.207.3233 | E-mail: webmaster@nvar.com



NORTHERN VIRGINIA AREA*

HOME SALES REPORT

MARCH 2006

| MARCH HOME SALES | 2006 | 2005 |
|-----------------------|---------------------------|-----------------|
| Single Family Homes | 1,295 | 1,544 |
| Condos & Coops | 572 | 716 |
| Total | (-17.39%) 1,867 | 2,260 |
| MARCH ACTIVE LISTINGS | | |
| Single Family Homes | 5,832 | 1,504 |
| Condos & Coops | 2,745 | 530 |
| Total | (+321.68%) 8,577 | 2,034 |
| MARCH SALES PRICE | | |
| Average | (+6.26%) \$535,633 | \$504,081 |
| YEAR TO DATE | | |
| YTD Number Homes Sold | (-22.00%) 4,460 | 5,718 |
| YTD Sales Volume | \$2,345,621,956 | \$2,798,840,111 |
| YTD Avg. Sales Price | (+7.45%) \$525,924 | \$489,479 |

* EDITOR'S NOTE: Figures are based on data extracted from the Metropolitan Regional Information System, Inc (MRIS). Figures include data collected from Fairfax County, City of Fairfax, Arlington County, Alexandria, Town of Falls Church, as well as Prince William, Loudoun, Fauquier, Culpeper, Madison, Orange, and Rappahannock counties. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by MRIS may not reflect all real estate activity in the market. Median sales price data unavailable for Greater Northern Virginia region.

REALTOR® is a registered mark which identifies a professional in real estate who subscribes to a strict Code of Ethics as a member of the NATIONAL ASSOCIATION OF REALTORS®.