

**2011 NVAR Board of Directors Candidates**  
(in alphabetical order – bios supplied by candidates)

**Bob Adamson**



Bob is an associate broker with McEneaney Associates, where he just moved to the Arlington office from the McLean office. He is a lifelong resident of Northern Virginia and has been a full time Realtor® since 1986. A 1983 graduate of the University of Virginia, Bob is married and has three children. He serves as an RPAC Trustee for NVAR as well as for VAR, where he is also on the Public Policy Committee. Bob has chaired the NVAR Government Affairs Committee and is very active in local, state and national politics. He is also incredibly active in local charitable work and in his community.

“It is important to have a strong voice in government for the real estate industry, both to serve the interests of homeownership and to keep our marketplace vibrant and strong.” Bob is committed to keeping NVAR “The Voice for Real Estate” in Northern Virginia.

**Julia Avent**



Julia Avent, associate broker, CRS, GRI, ABR, has been a member of NVAR since 1992. She has volunteered on various committees and forums including: Grievance Committee (Past Chair),

Professional Standards and RPAC Committee, and is currently serving her second year on the current Board of Directors. She is an active Associate Broker with RE/MAX Allegiance and works full time with her husband as an agent and team. She completed the Leadership Institute through NVAR (2009). She volunteers in her community as a Girl Scout leader, and is currently working to raise funds for the Arlington Pediatric Center. With every sale, she contributes to Children's Miracle Network and Susan G. Komen Foundation. As a Lifetime NVAR Top Producer and a RE/MAX Hall of Fame recipient, Julia is in tune with the current issues and has the Realtor® Associate's interest at heart in serving as a Board Member. Julia lives with her husband and daughter in Arlington.

**Brian Block**



**Brian Block** (ABR, CRS, ePRO, GRI, SRES) is managing broker of the RE/MAX Allegiance McLean office and member of NVAR since 2002. Brian graduated from the University of Pennsylvania and George Mason Law School and is a licensed Virginia attorney. The *Washington Post*, *Washington Times*, and *Washington Examiner* regularly quote Brian's real estate expertise. In the past few years, Brian has also appeared on national television discussing the housing market (*CBS Early Show* and *Neil Cavuto Show* on Fox News). He's also been featured in and written articles for NVAR's *Update Magazine*.

Brian is at the forefront of social media and teaches popular classes on blogging and social media marketing throughout his brokerage, at last year's NVAR Convention, and at the RE/MAX International Convention. Brian co-authored a real estate technology guidebook sold at the NVAR bookstore. He's a pre-licensing instructor and has helped nearly 50 people get started in real estate careers. Brian's a member of this year's NVAR Leadership Academy.

Learn more about Brian at [www.VoteBrianBlock.com](http://www.VoteBrianBlock.com) and become his friend on Facebook at [www.facebook.com/brianblock](http://www.facebook.com/brianblock).

**Chris Call**



Chris began his career in real estate as a commercial leasing agent in 1984, having been licensed as an agent in 1979. He developed an interest in appraising in 1986 and was given the opportunity to purchase AREAS Appraisers, Inc. which is located in Springfield. He is a Certified General Real Estate Appraiser in VA, MD and DC. Involvement with NVAR began over 20 years ago as a member of the Appraisal and Bill Review Committees. He also served on the VAR Appraisal Council as Chairman twice and was most recently awarded the VAR Appraiser of the Year in 2009. Chris was appointed by Gov. Gilmore in 2001 as a member of the Virginia Real Estate Appraiser Board for the 2001 to 2004 term. Since then, he has had the privilege to consult with the board on USPAP issues.

On the professional level, he has earned the General Accredited Appraiser (GAA) designation from NAR and the IFA designation for the National Association of Independent Fee Appraisers.

**Virgil Frizzell**



Virgil Frizzell developed skills and experience in a variety of environments that will enable him to help NVAR continue to improve services for its members and to represent NVAR in different venues. Virgil earned his first undergraduate degree in real estate and insurance; he subsequently earned 'higher' degrees, most recently an MBA from GMU. After a career as a government scientist, his long-term interest in real estate revived, and his practice has grown each year since he joined Long and Foster in 2004.

An active agent, he is well aware of the problems facing the real estate industry and individual agents, as well as our clients, the property owners of Northern Virginia. He joined NVAR's Committee on

Government Affairs, on which he now serves as co-chair, to help NVAR influence the public policy and legislative activities that impact our industry, us, and our clients. In summary, Virgil Frizzell seeks to use his analytical and representational skills to help continue to improve services to NVAR members and to work with NVAR's partners to improve livability for those of us who make Northern Virginia our home.

**Suzanne Granoski**



Suzanne serves NVAR as the 2010 Education Advisory Group Chair. She served on the committee for four years, and chaired the 2009 NVAR Convention. She graduated from the NVAR 2009 Leadership Institute, and was a member of the NVAR Community Outreach Committee. She is a member of the current Virginia Association of Realtors® Leadership Academy that graduates in September, 2010.

Suzanne is an agent actively engaged in the residential sales market, and is licensed as a Virginia PL/CE Instructor. She taught classes for her company and is a certified Buffini and Company Mentor. She is dedicated to training to advance the professionalism and skills of all Realtors®. She believes there will be more changes and new complicated issues for the consumers in the next few years as the affiliated industries react to the market. "Clients will look to Realtors®, as they always have, to guide them. "

As a community volunteer, Suzanne has served on 35 different committees and 17 Boards of Directors. She is married and has one son. They live in Alexandria.

**Delk Hamaker**



Delk Hamaker is an active member of NVAR. In addition to currently serving on the NVAR Board of Directors, he served on the Grievance Committee and Broker Forum and is a graduate of the Leadership Institute and former Chairman of the Standard Forms Committee. His goal is to strengthen the Realtor® family by emphasizing increased member involvement in the association and changing the public's perception of the industry through increased professionalism and adherence to ethical standards.

As principle broker of K.D. Hamaker Properties, Inc., Delk manages a successful team and is an active agent with experience in sales and both residential management and property association management. KDH opened its doors in Arlington over 25 years ago. As a fourth generation northern Virginian and a product of the area's fine public school system, Delk provides a unique, historical perspective to his clients and agents. Delk lives in Arlington with his wife Jill.

**Kevin Lee**



Kevin Lee is managing broker & co-owner of Fairfax Realty, Fairfax City office with over 100 agents. He graduated from the 2009 NVAR Leadership Institute. He is currently serving on NVAR's Grievance Committee and has been the Vice-chair of Korean Realtors® Forum for 2009 and 2010. He also serves on the advisory board for the Asian Real Estate Association of America. He wishes to stay involved with the association and to learn from the exceptional leaders to protect the interests of NVAR members. Kevin is fluent in Korean, Spanish & Portuguese. He resides in Haymarket with Mary, his wife of fourteen years, and his two children, John and Vivian.

**Shane McCullar**



Shane began work in real estate after many years as an executive in corporate America, including McDonald's Corporation and Rubbermaid Corporation. He started his real estate career in Chicago, IL with a national firm in the Gold Coast where he was Rookie of the Year. He has been in real estate for over 10 years and has built three offices from the ground up in Chicago, IL, Palo Alto, CA and Alexandria, VA. He is a member of the Public Policy Committee for VAR, is a Sterling contributor to RPAC and serves on the Government Affairs Committee and Grievance Committee for NVAR. He is also a founding member and sits as a Director of Luxury Homes of Keller Williams. He is the managing broker of Keller Williams Realty – Alexandria. Locally, he is on the Advisory Board for Virginia Commerce Bank. Hobbies include golfing and sailing. He resides in Alexandria – Old Town with his wife of 12 years and their two dogs.

**Thai Hung Nguyen**



A Realtor® since 2003, Thai Hung Nguyen has devoted his career to not solely making the American dream of homeownership come true for his clients by the high level of customer service, but also orchestrating a stress-free real estate transaction to all parties involved.

Nguyen completed education courses and requirements early in his career to become a CRS, an ABR, and certified SFR. Nguyen strongly believes that industry-related education, Realtor's® conferences, and participation in the associations are essential for Realtors® to help their clients effectively.

Nguyen's energy, work ethic, and dedication have been recognized by his involvement and volunteer works in different activities, including the 2010 Virginia Leadership Academy, NVAR Vietnamese Realtor® Forum, Outreach Committee, 2011 Virginia CRS Education Committee Candidate, leadership team of the Asian Real Estate Association of America DC Metro Chapter, and Boat People SOS.

Growing from a part-time real estate agent to a fully committed professional Realtor®, Nguyen has an understanding of various needs and desires of fellow Realtors®. Being an immigrant to the USA, Nguyen values the meaning of homeownership.

**Peter Rickert**



A 40-year resident of Alexandria, Peter Rickert is a second-generation Realtor® who grew up in the Fort Hunt area. He graduated from Choate Rosemary Hall in 1983 and from UVA in 1987. Before joining Coldwell Banker Residential Brokerage as an associate broker, Peter worked as a loan originator for the Fort Worth Mortgage Corporation and as a property manager for Hiban & Graffius. His other work experience includes assisting the founding partners of the Ben & Jerry's D.C. franchise and Austin Grill restaurants.

During his current two-year term on the NVAR Board of Directors, Peter has received the following appointments: 2010 Chairman NVAR Government Affairs Committee, 2010 VAR Public Policy Committee (PPC), 2010 VAR RPAC Trustee and 2010 NVAR RPAC Trustee. As an advocate of RPAC at both the local (NVAR) and state (VAR) level, Peter is currently in his fourth year of Sterling level donation. Industry designations Peter has achieved include: ABR, e-Pro, ESRES, NAR's GREEN and CBRB's Previews Agent. Lastly, Peter pro-actively supports all NVAR policies and goals for 2011 and beyond.

## **Lorena Rios**



With a master's degree in Urban and Environmental Planning from the University of Virginia, a graduate certificate from Tuck at Dartmouth College and a graduate certificate in Information Systems from George Washington University, Lorena is currently a doctorate student in Urban Planning at Virginia Tech. She has been a Realtor® for over 10 years.

As NVAR board member, Lorena would focus in continuing to elevate the Realtor's® profession to get the respect it deserves. She believes education, embracing technology and increasing RPAC dollars are some of the strongest components to ensure that the real estate profession stays pertinent in a time when other industries are seeking to eliminate Realtors®. Due to previous involvement as board member for other organizations, Lorena has an acute understanding of the responsibilities they encounter while serving in this role. She is a participant in the NVAR Leadership Academy, Vice Chair of the Hispanic Forum and member of the Outreach Committee. She strongly believes in diversity and freedom of thought and keeping the flow of information clear and to the point.